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Message Text

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16
ACTION COA-02

INFO OCT-01 EUR-25 ISO-00 INT-08 L-03 DOTE-00 IO-14 COME-00

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P 231001Z NOV 73
FM AMEMBASSY BUCHAREST
TO SECSTATE WASHDC PRIORITY 7064

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E.O. 11652: N/A
TAGS: EFIS, RO
SUBJ: FISHERIES AGREEMENT

REFS: A. STATE 228418 B. BUCHAREST 4130 C. BUCHAREST 4186

1. ASSUME REFERENCE TO GOR RESPONSE CONCERNING ROMANIAN PROMISE TO MUTUALLY AGREE AT SOME FUTURE DATE IN EXCHANGE FOR CURRENT CONCESSIONS (REF A) REFERS TO ARTICLE 3 IN REFTEL B DRAFT. EMBOFF DISCUSSED THIS AND OTHER POINTS CONTAINED IN DEPARTMENT'S ANALYSIS OF GOR COUNTER-PROPOSAL IN LONG SESSION WITH ROMANIAN FISHERIES EXPERT LIVIU POPESCU AND TWO OTHER MIN TRANSPORTATION OFFICIALS. WHILE OUR NEGOTIATING EXPERIENCE HERE NORMALLY LEADS US TO EXPECT, ESPECIALLY IN EARLY STAGES OF TALKS, ROMANIAN STANCE OF SEEKING WIDEST POSSIBLE RANGE OF CONCESSIONS, SOMETIMES TO POINT OF UNREASONABLE DEMANDS FOR VERY LITTLE QUID PRO QUO, IT APPEARS FROM OUR DISCUSSION HERE THAT IN THIS CASE ROMANIAN DRAFT (SPECIFICALLY ARTICLE 3) MIGHT NOT RPT NOT REPRESENT HARD BARGAINING POSITION, BUT IS PROBABLY ARTLESS ATTEMPT TO INCLUDE CATCH-ALL CLAUSE. ACCORDING TO POPESCU, ROMANIAN ARTICLE 3 WAS OFFERED WITH VIEW TO COVERING ANY OTHER CONSERVATION MEASURES WHICH MAY NOT BE INCLUDED IN CURRENT AGREEMENTS, BUT WHICH MAY ARISE IN FUTURE DEPENDING UPON CHANGING CONDITIONS OF FISHERIES. (WHEN EMBOFF POINTED OUT THAT ROMANIAN ARTICLE 3 UNACCEPTABLE AS IT STANDS TO USG WHICH
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DESIRES DEFINITIVE TERMS INCLUDED, ROMANIAN SIDE NOT ONLY LISTENED

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WITH EQUANIMITY BUT POPESCU THANKED EMBOFF FOR INFORMING HIM OF USG POSITION, ADDING IN FRIENDLY MANNER THAT ROMANIAN DELEGATION GOING TO US WITH IDEA OF RESOLVING ALL OUTSTANDING QUESTIONS AS SOON AS POSSIBLE.)

2. CONCERNING ROMANIAN ARTICLE 6, ROMANIANS ALSO APPEARED TO UNDERSTAND REASONS FOR OUR OFFER OF TWO PORTS ON BASIS OF FOUR DAYS NOTICE
AND REDUCTION TO 14 DAYS FOR SUBMISSION OF VISA APPLICATIONS. ROMANIA WISHES TO BE ABLE TO MAKE ITS OWN CHOICE OF THESE TWO PORTS. WE DID NOT HAVE OPPORTUNITY EXPLORE MEANING OF "TECHNICAL AND ECONOMIC", AS REQUESTED REFTEL A, BUT WE ASSUME ON BASIS SIMILAR NEGOTIATIONS WITH GOR IN PAST THAT INCLUSION OF THIS PHRASE IS MEANT TO EMPHASIZE APPLIED NATURE OF ANY JOINT RESEARCH TO BE UNDERTAKEN BY BOTH SIDES.

3. WHILE WE PRESENTED US REACTION TO ROMANIAN COUNTER-PROPOSAL AND REVISED US DRAFT, WE DID SO ONLY IN SENSE OF INFORMING ROMANIANS OF USG POSITIONS IN PREPARATION FOR FORTHCOMING US-ROMANIAN TALKS IN WASHINGTON AND DID NOT ATTEMPT TO NEGOTIATE ANY INDIVIDUAL POINTS. IN VIEW EARLY PLANNED DEPARTURE OF ROMANIAN DELEGATION (SEE BELOW), ADDITIONAL NEGOTIATIONS VIA TELEGRAM WOULD PROBABLY BE OVERTAKEN BY EVENTS BEFORE THEY COULD SERVE USEFUL PURPOSE. IN ANY CASE, WE CAME AWAY FROM OUR MOST RECENT DISCUSSIONS WITH CLEAR SENSE OF WILLINGNESS ON PART OF ROMANIANS TO SERIOUSLY CONSIDER ALL OUR COUNTER-PROPOSALS WITH VIEW TO REACHING QUICK AGREEMENT, AND WE BELIEVE CURRENTLY OUTSTANDING PROBLEMS CAN BEST BE RESOLVED ON FACE-TO-FACE BASIS IN WASHINGTON.

4. ROMANIAN NEGOTIATING TEAM STILL COMPRISES TWO OFFICIALS, GHEORGHE BALASOIU AND LIVIU POPESCU (REF C), WHO PLAN TO ARRIVE NEW YORK ON EVENING OF NOVEMBER 26 WITH PAN AM FLIGHT 91. THEY WILL BE PREPARED COMMENCE NEGOTIATIONS AS SUGGESTED REFTEL A ON NOVEMBER 27. IF POSSIBLE, BALASOIU WOULD APPRECIATE HAVING OPPORTUNITY TO MEET WITH HIS DEPARTMENT OF TRANSPORTATION COUNTERPART BERNARD RAIMUNDO IF TIME PERMITS.
MARTENS

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